

Bringing Break Time to Everyone

A Customized Vending Proposal Prepared for Williamson County



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This proposal, designed specifically for Williamson County, is confidential and proprietary to Compass Group USA Inc. (Compass). Any unauthorized dissemination to others outside your organization would irreparably harm Compass and entitle Compass to judicial equitable relief, including injunction and specific performance. This proposal is valid for 30 days after its presentation and/or delivery to you.





VENDING MACHINES: BEVERAGE AND SNACK FOR WILLIAMSON COUNTY, TEXAS

Attachment C - Company Profile

Contractors shall use this attachment to clearly demonstrate how they meet the requirements set forth in this solicitation. This form may be modified as needed to comply with the requirement to document company information. Failure to return this exhibit may result in the response submission being considered non-responsive. Response Requirements in addition to those outlined in other Evaluation Items include the following information on your firm for the past five (5) fiscal years:

Legal Name of the Company	Compass Group USA, Inc., by and through its Canteen Division			
Company Description	Food servicing			
Place of business (Headquarters):				
Address:	2400 Yorkmont Rd.			
City:	Charlotte			
State:	NC			
Zip:	28217			
Facility responsible for servicing the	contract:			
Address:	8801 Wall Street, Suite 840			
City:	Austin			
State:	TX			
Zip:	78754			
render binding decisions on contract Name & Title:	Randy Stetson, Regional Sales Director			
Phone & Email:	210-717-4264, randy.stetson@compass-usa.com			
Personnel who will be responsible for solicitation. Name & Title: Phone & Email:	Austin Piske, Regional Director of Operations* Canteen Austin Branch, 512-651-8282			
	s subsidiaries filed or met criteria for bankruptcy within the last five years.			
Yes 🗹 No If yes, explain.				
	*Additional Personnel Chris Khoury, Customer Service Manager Patrick O'Brien, Customer Service Manager			

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VENDING MACHINES: BEVERAGE AND SNACK FOR WILLIAMSON COUNTY, TEXAS

Identify if your firm is currently in default on any loan agreement or financing agreement with any bank, financial institution, or other entity? If so, specify date(s), details, circumstances and prospects for resolution.
N/A
Does any relationship exist by relative, business associate, capital funding agreement, or any other such
kinship between your firm and any Owner employee, officer, or member of the Williamson County? If so, please explain.
No
Identify if your firm is currently for sale or involved in any transaction to expand or to become acquired by another business entity? If so, please explain the impact both in organization and company direction.
N/A
Company's average annual construction volume: We do not disclose our site specific investments as those are proprietary to established contracts.
Indicate if your company or any of its subsidiaries has been involved in litigation within the last five years.
Yes No If yes, explain.
Please note that Compass Group USA, Inc. by and through its Canteen Division ("Compass") is a multi-state
corporation operating in both domestic and foreign jurisdictions. Compass, as a business entity, is in good
standing and is not involved in any litigation, or any bankruptcy proceedings that would impact its ability to perform the required services.

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VENDING MACHINES: BEVERAGE AND SNACK FOR WILLIAMSON COUNTY, TEXAS

Number years in business:	29
Number of employees:	280,000+

Number years actively participating in services described herein: (To meet minimum requirements for this RFP, respondent shall be in the business for services described herein for a minimum of 5 years within the past five 5 years, producing items similar in type and quantity to those listed herein.)

29

Provide company background, experience, qualifications & capabilities in areas of goods/services described herein. Attach page if needed.

As a member of Compass Group since 1994, Canteen has provided unattended retail and food-service with a commitment to service, leadership, people, innovation, quality and wellness. As a member of Compass Group, Canteen operates as a family of great companies. We believe our sectorization strategy is a key advantage. It enables us to be closer to our clients and consumers to better understand their unique needs. This way, we can create an innovative, custom offer to meet Williamson County's specific requirements and, in doing so, truly differentiate ourselves.

Provide present commitments for related or similar services.

Canteen currently has over 230,000 vending accounts. Because we support locations from coast to coast, we provide nationally scaled and consistent offerings to our clients and their teams. Our distinction is that we have the largest scale of self-operated locations nationwide and in Canada. Specifics on other commitments are confidential, but we can ensure through our large network we are capable of fulfilling your required services.

Provide description of industry certifications, if applicable.

Compass Group and Canteen is certified to operate and do business in all 50 states and the District of Columbia. Canteen will provide all necessary certification upon award of the bid.

Provide list of equipment to be used to produce the goods/services described herein. Attach page if needed. (Equipment inspection, changes, approval & rejection will be at Williamson County's sole discretion.)

Please see the equipment list provided in the attached proposal.

REMAINDER OF THIS PAGE INTENTIONALLY LEFT BLANK

RFP Exceptions

CANTEEN'S EXCEPTIONS TO THE REQUEST FOR PROPOSAL ("RFP")

Compass Group USA, Inc., by and through its Canteen Division ("Canteen"), has successfully negotiated and executed contracts with universities, hospitals, and major corporations throughout the country. We are confident that we will be able to partner with Williamson County to develop an agreement that meets the needs of both parties. Accordingly, Canteen's proposal is subject to and conditioned upon the negotiation of a mutually agreeable resulting Agreement between the parties.

Upon review of the documents provided in the RFP, please note the following:

- 1. <u>T&C's, P. 34 FIRM PRICING:</u> Canteen requests to replace the language from the foregoing Section with the following: Successful Respondent may increase prices in the event of any changes in market conditions.
- 2. T&C's, P. 6 INDEMNIFICATION: Canteen requests to replace the language from the foregoing Section with the following: "Each Party shall indemnify, defend and hold harmless the other Party from any and all losses, damages or expenses, including reasonable attorneys' fees, arising out of or resulting from claims or actions for bodily injury, death, sickness, property damage, any breach or default hereunder, or other injury or damage if caused by any negligent act or omission of the indemnifying party, its employees, or agents. The indemnifying party must receive notice of any claim no later than 10 days after receipt of notice of the claim or lawsuit."
- 3. <u>T&C's, P. 8 WAIVER OF SUBROGATION:</u> Canteen requests to omit this section as it would be in conflict with the mutual indemnification obligations request in the paragraph above.
- 4. <u>ADDITIONAL STIPULATIONS. INSURANCE REQUIREMENTS:</u> Canteen requests to reserve its rights to further negotiate the Insurance Requirements section prior to finalizing a contract to ensure that all coverage is congruent with Canteen's current insurance policy.

^{*}Canteen reserves the right to further negotiate the terms and conditions not addressed at this stage of the bidding process.

Acknowledgment of RFP Q&A

23RFP9 Vending Machine Services: Beverages & Snacks for Williamson County

Questions 12/01/2022

1) Jamie Granite (GO! Nutrition vending)

Nov 30th 2022, 4:41 PM CST

I would like to ask this question I have a small vending company and we use our personal truck will this be ok for this bid? also since we are small I was wondering how many machines we would need for this bid? and is this bid divided in with other companies also?

Response -

- 1. Question: we use our personal truck will this be ok for this bid
 - a. Answer: Reference Attachment A section 26.3.
- 2. Question: how many machines we would need for this bid
 - a. Answer: Reference Attachment B for current contract vending machine locations. Currently, at the sites listed, there is a minimum of two machines – beverage and snack.
- 3. Question: is this bid divided in with other companies also
 - a. Please submit bid with locations as listed in Attachment B that the company would be willing to provide vending services.

23RFP9 Vending Machine Services: Beverages & Snacks for Williamson County

Questions 12/06/2022

2) Jamie Granite (GO! Nutrition vending) Survey for healthy options

Dec 5th 2022, 7:46 PM CST I would like to know if you all did a survey for healthy vending? Answer: No

3) Jamie Granite (GO! Nutrition vending) Revenue

Dec 5th 2022, 7:47 PM CST I was wondering if we could find out the revenue of this contract? Thank you Answer: Monthly reports for the preceding nine (9) months calculated to approximate revenue of \$7,300 per month.



A. Transmittal

BUSINESS ENTITY

Compass Group USA, Inc. by and through its Canteen Division 2400 Yorkmont Road
Charlotte, NC 28217
704-328-4000

BRANCH LOCATION

Canteen 8801 Wall Street, Suite 840 Austin, TX 78754 512-651-8282

TYPE OF BUSINESS ENTITY/PLACE OF CORPORATION

Compass Group USA, Inc. is a private, wholly owned subsidiary of Compass Group USA Investments Inc.

Compass Group USA, Inc. was incorporated on May 19, 1994, in the state of Delaware. Licensed and operating in the United States and the District of Columbia.

CONTACT

Randy Stetson, Regional Sales Director 210-717-4264, randy.stetson@compass-usa.com







B. Executive Summary

We are very enthusiastic about the opportunity to partner with Williamson County to provide vending for your associates and guests.

Williamson County + Canteen = A Successful Partnership

As the nation's largest vending services company and with 90-plus years of vending experience, Canteen will provide Williamson County a world-class vending services program utilizing innovative solutions and state-of-the-art technology. Our vending machines are energy efficient, have LED lighting and allow for both cash and cashless transactions. Canteen also utilizes company-owned generic glassfront beverage vending machines. Owning the equipment versus leasing the equipment from the bottler allows for Canteen to provide the broadest, most diverse product mix available. Our merchandising relies on transactional data to maximize the customer experience and thus maximize sales and commissions.

WHY CANTEEN/COMPASS GROUP

At Canteen, a member of Compass Group, our philosophy is simple, yet uncompromising – every little detail is thoughtfully addressed; every ingredient is selected for freshness, healthfulness and sustainability; and every caring human interaction makes a meaningful difference to the people we are entrusted with nourishing. It is the reason that premier organizations such as Austin Community College, University of Texas at Austin, Apple, Google, Amazon, Samsung, IBM, Facebook and others have placed their trust in us and forged long-time partnerships with us.

IN A PARTNERSHIP WITH CANTEEN/ COMPASS GROUP, YOU CAN EXPECT:

- One- of-a-kind consultative approach, each partnership is customized for the unique objectives of the client
- Knowledge, expertise and local resources to sustain operational consistency and service excellence
- Expertise in operating multilocation facilities and clients
- A single point of contact with a dedicated team
- Transparent reporting, data analysis and quarterly business reviews
- COVID-19 awareness, action and protocol
- Passion for innovation
- No-compromise commitment to quality and authenticity
- Communication: we pay attention, listen and proactively manage your business
- Proper onboarding of all associates with a continued focus on associate development
- A culture of diversity and inclusion where every employee is respected and differences are celebrated
- Commitment to sustainable business practices and giving back to our local communities
- Unparalleled track record of delivering on the promise for Great Food, Great People, Great Service

SUPPORTING THE EXPERIENCE THOUGH SUSTAINABILITY AND SOCIAL RESPONSIBILITY

We define sustainability as "meeting the needs of the present generation without compromising the ability of the future." As a global company, we are acutely aware of the impact of our operations on the communities in which we do business and on society in general. Acting responsibly is part of our corporate DNA and is at the very heart of our vision and values. We will work closely with Williamson County searching for more ways to practice "greener" methods of operation.

TRANSITIONING YOUR PROGRAM - MAKING IT EASY FOR YOU

As your partner, Canteen will take the necessary steps to understand the needs of your internal and external customers. We have received continuous perfect scores through our Canteen Connect Program. And while satisfied, we are not content. Canteen understands that adjustments of this magnitude could cause apprehension. We have over 90 years of experience in assuming responsibility for our accounts and we have the resources to assure Williamson County of a seamless transition.

Your customer service manager will carefully oversee each step of the transition process and ensure that your team is fully informed each step of the way. Further, because of the breadth of our network, you will receive the hands-on support required for a successful transition. There will be no cost associated with the install of vending machines at each Williamson County location and no subcontractors or third parties will be used.

ACCOUNT MANAGEMENT

Upon install, the customer service manager will continue with your group and act as the account manager. They will be your single point of contact to handle all daily responsibilities pertaining to our partnership. Their support team consists of customer service, field support, reporting and analysis, compliance and implementation, innovation and technology, finance and accounting and commission payments. The customer service manager will also be responsible for your quarterly business reviews. This is a great time to discuss trends, sales, technology and new product offerings.

FINAL THOUGHT

As you contemplate the important decision of selecting a trusted partner for your future, we encourage you to consider who has the infrastructure in place to execute your vision in a timely manner, the resources to build a partnership and who aligns with Williamson County. We are confident that we are the best partner to deliver for you and we look forward to our expanded dialogue.

Sincerely,

Randy Stetson • Regional Sales Director

canteen

Thriving at Unmatched Scale

230,000+

connected vending machines









222

98%

client retention rate

225+

corporate and franchise locations in

48

states



FORTUNE WORLD'S MOST ADMIRED COMPANIES 2022

BUSINESS GROUP ON HEALTH

Best Employers for Excellence in Health & Well-Being 2022

22,000+

coffee service locations



FORBES BEST EMPLOYERS

For Diversity and New Grads 2022



20,000+ micromarkets

10,000+ employees







90+ Years

leading our industry with innovation

Our Values

Our company's foundation lies in six core values that are aligned with yours. These values highlight a standard of excellence upheld for more than 90 years. Our innovative approach to serving you the highest-quality products is just one benefit of our leadership.



SERVICE

We are dedicated to providing an unmatched level of service to all of our clients and customers.



INNOVATION

Our innovative offerings include sustainability programming, enhanced technology, specialized local offerings and forwardthinking recruitment opportunities.



QUALITY

We own our commissary network and promise to provide only the highest-quality products and to partner with reputable organizations - companies that source products locally, focus on sustainability and limit their use of antibiotics.



WELLNESS

We are committed to upholding standards of wellness in our workplace and yours. Our campaigns encourage healthy eating and plant-based solutions while minimizing waste.



LEADERSHIP

We bring industry-leading solutions in refreshment services, business intelligence and reporting capabilities, as well as nationwide partnerships, to the table.



PEOPLE

We believe the support, encouragement and dedication we provide to the well-being of our associates - as well as innovation to the clients and communities we service - is reflective of the excellent service we will provide.









Organizational Chart

AUSTIN, TEXAS

125 TEAM MEMBERS AND GROWING

Austin Piske Regional Director of Operations

Alex Gaxiola

District Operations Manager

Chris Khoury

Customer Service Manager-Hybrid

Patrick O'Brien

Customer Service Manager

Wes Westfall

Customer Service Manager-Service and Install

Darrell Benavides

Customer Service Manager-Warehouse

Ben Futrell

Customer Service Manager-Large Accounts

Danielle Kollman

Controller

Accounting Clerks

Purchasing

Foodbuy, a subsidiary of Compass Group and the nation's largest group purchasing organization, gives our clients access to the best selection, aggressive pricing, recall processes and expertise in supply chain and negotiations. It has never been more important to have a consistent, engaging foodservice program.

Foodbuy analyzes culinary needs, foodservice trends, operating habits and nutrition and health issues, and matches those criteria with the world's premier suppliers for the highest quality, value and guest satisfaction.

Managing contracts with more than 600 leading manufacturers and distributors across the U.S., Foodbuy supports us with deals for front- and back-of-house products and services. Working with the most recognized brands in the industry, we also enjoy access to both regional and local providers.

The sourcing and category development teams work to benefit both members and suppliers by driving category growth and strengthening programs, as well as collaborating with supplier partners to find the best products and services for your needs. Driving down costs by negotiating greater volume through fewer products is just one of the advantages of Foodbuy.

KNOWLEDGE AND RESOURCES

Foodbuy negotiators leverage their knowledge of commodity forecasts and regulatory issues, as well as sustainability goals, product innovation and economies of scale for optimal outcomes for each of its stakeholders. They also notify us of product recalls or withdrawals.

INFLATION UPDATES

To assist in menu planning, Foodbuy publishes a monthly price watch report and a quarterly inflation report to keep operators abreast of commodity price changes.

MONTHLY NEWSLETTER

Foodbuy Factor is the monthly purchasing newsletter published by Foodbuy. This is a great resource for important information about the most recent changes and developments in purchasing.









Training and Education

We require proper handling and preparation of our products from all of our associates to safeguard the health of our guests, provide the best experience and preserve your peace of mind.

MANAGEMENT TRAINING

ServSafe is the premier food safety certification course in the nation, administered by the Education Foundation of the National Restaurant Association and aligned with the Hazard Analysis Critical Control Points (HACCP) system. We require every dining manager to complete the ServSafe Food Protection Manager Certification course, which trains and tests them on food safety concepts, safe food-handling practices, sanitation and cleanliness. We require recertification every three years – two years sooner than the five-year recertification requirements established by the National Restaurant Association's Education Foundation and enforced by most local health departments.

HOURLY ASSOCIATE TRAINING

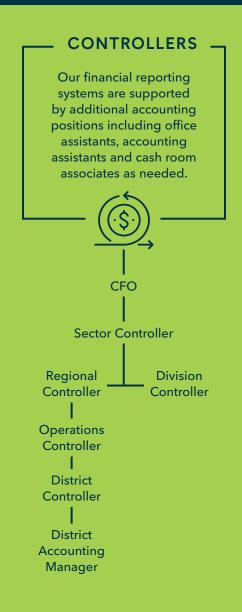
Providing effective food safety and sanitation training for hourly associates is equally, if not more, important than manager training. The Associate Food Safety and Sanitation Handbook is given to associates on their first day to educate them on the basics of food handling, health and hygiene practices, and cleaning and sanitizing responsibilities. A knowledge assessment and commitment signature are required to complete the training. We also have an entire procedure manual for food safety - a differentiator in the unattended retail space.

How We Operate

We have made the right investment in networks and infrastructure to support any size account, large or small. Our talented leadership team successfully manages every Canteen-operated location with enthusiasm and great attention to detail. These efforts ensure we provide innovative solutions, customized services and superior quality. This best-in-class leadership keeps us always moving forward.







The Power of Compass Group

Compass Group operates as a family of great companies. We believe our sectorization strategy is a key advantage. It enables us to be closer to our clients and consumers to better understand their unique needs. This way, we can create an innovative, custom offer to meet Williamson County's specific requirements and, in doing so, truly differentiate ourselves. We have teams of specialists and the support of a large organization that has the benefit of size and scale.

Compass Group provides the highly specialized resources, brands and partnerships that only the world's largest hospitality company can deliver. Utilizing a dedicated single point of contact, we operate under a "One Team" approach across all sectors - streamlining processes and communication, sharing best practices, implementing state-of-theart innovations and ensuring consistency across the enterprise that delivers positive results*.



GLOBAL KEY FIGURES



revenue in FY21





meals served per year



55K client locations in 45 countries

*Canteen does not provide dining foodservices within any correctional facilities, nor does any other Compass Group operating company in the United States.



Compass Group ranked No. 2 on Fortune magazine's 2022 list of The World's Most Admired Companies in the diversified outsourcing services industry.





CYBERSECURITY

We invest \$15 million each year to ensure the data of our clients, as well as their employees, customers and guests, is protected against all cyber intrusion attempts. Our cybersecurity team works around the clock so our clients can focus on their core businesses.



BALANCE SHEET

Our high credit rating and low debt levels, as well as a strategic equity raise, mean our balance sheet is the best in company history. While our competitors are burdened with debt, we're able to be nimble and smart, investing in our business and continuing to bring the best to our clients.



STRATEGIC PROJECTS

This internal team's deep knowledge of transition - and their extensive experience in change management - are key to us ensuring the contract transition for each new Compass Group client is seamless and successful.



COMPASS DIGITAL

Dedicated to innovation and consumer engagement, this internal team of developers and data scientists delivers technology strategies and solutions to meet complex business needs.



PEOPLE AND LABOR STRATEGY

In addition to our specialized HR support and unmatched people management skills, our proprietary labor platform, SmartLabor, processes and manages our workforce by finding inefficiencies, capturing data and driving change.



E15

Using data and market research, our E15 team finds patterns, correlations and insights that our clients use to make more informed decisions. The data optimizes their business operations and improves the consumer experience.



ENVISION GROUP

From strategic space design to eliminating food waste, this visionary team is focused on building partnerships and business growth that promotes the well-being of people and planet.





Transitioning Your Program

MAKING IT EASY FOR YOU

As a partner, Canteen will take the necessary steps to understand the needs of your internal and external customers. We realizes adjustments of this magnitude could cause apprehension. We will work hand in hand with our client contact as well as your current provider to ensure a transition that provides transparency, cooperation and partnership while ensuring limited disruption to your vending services.

Rest assured with over 90 years of experience in assuming responsibility for our accounts, Canteen has the resources to assure Williamson County of a seamless transition. Also, your customer service manager will carefully oversee each step of the transition process and ensure your team is fully informed each step of the way. There will be no cost associated with the install of vending machines at each Williamson County location and no subcontractors or third parties will be used.

We look at our partnership with a holistic approach based on what's most important to our clients.

While we have not had a formal opportunity to survey your locations, we would anticipate a vending/market strategy that emphasizes user satisfaction (both internal customers and external customers), ease of use, healthy choices, variety, aesthetics and revenue sharing, among others. Keeping with Canteen's holistic approach to our partnership, we do not put a specific dollar amount necessary for each vending machine. We understand the strategic aspect of the partnership and will work with our partners to provide the best program possible.

Canteen would provide a recommendation based on the following:

- Current vending locations
- High-traffic areas
- Distance from closest food/beverage option
- High-profile area
- 100% healthy needs we can provide 100%healthy vendors in strategic areas, for example
- Micromarkets We have had great success placing micromarkets behind the scenes in certain employee lounges, especially in 24/7 work loads

We provide the best-selling, trending and most soughtafter snacks. With more than 250,000 SKUs, we gather relevant data and work with you to create a robust vending program.





Healthy Options

Our data gathering includes leveraging industry trends and reports from Mintel, Nielsen, Forbes, SPINS, Technomic and Datassential, among others. We pair this data with manufacturer trends, regional product preferences and internal survey results to curate a unique product mix for your location. After initial machine implementation, we track sales data and conduct customer surveys to continually adjust product mix to preferences, introducing new products and phasing out slow sellers, guaranteeing your vending offerings have something for everyone.

With Choice Plus, we make the healthy choice the easy choice by supporting a healthier lifestyle on-the-go. Choice Plus was designed by our team of registered dietitians and



culinary experts to arm our consumers with the power of information. We curated a list of products that meet criteria supported by the latest nutrition and consumer research.

BEVERAGE OPTIONS

We have specific criteria for beverages based on sugar/sweetener content and nutritional value.

SNACK OPTIONS

- Fewer than 250 calories
- Zero grams of trans fat
- Fewer than 3 grams saturated fat
- Fewer than 230 milligrams of sodium
- Fewer than 20 grams of sugar



Marketing and Promotions

We strategically place signs in gathering spaces and high-traffic areas to communicate the latest features, offers and promotions to your team. Marketing vehicles include flyers, table tents, posters, e-blasts, LCD monitors and digital displays.



Transition

We make transitioning easy. A typical implementation takes 30 to 45 days. Canteen will plan to have machines implemented and installed within nine weeks. The process begins once a letter of intent or a contract is signed. This includes a detailed survey of your measured available space for machines, an evaluation of details that need to be taken into consideration, and market research. We understand the ratio of total population versus the amount of equipment you'll need and make recommendations accordingly.

Solutions We Offer

From traditional machines to the latest Al-powered robot vendors, our equipment options will make your vending solution simple, accessible and adaptable to the unique needs of your guests:



Glass-front beverage



Glass-front snack

CANTEEN CONNECT

We make it easy to get in touch. Our vending machines feature a Connect label, allowing customers to connect directly to our app to access nutritional information, request service or a refund, and provide valuable feedback on the products and services offered. The Connect system lets us build reports and share insights tailored to your needs, continually identifying opportunities for improvement.



The Smallest Retail Store in the World

We specialize in unattended retail, designing solutions that provide intuitive and simple shopping while ensuring customers always have access to their favorite products. We use data analytics to keep top sellers readily available and rotate slow movers out for new and trending items, delivering the best possible experience through the world's smallest retail store.

Reliability

With help from our proprietary route accounting system, iVend, we know what you need when you need it. iVend provides instant access to product-specific sales and reports that enable us to make sure the right product is where it needs to be, when it needs to be there.

Each product we offer has a unique barcode or SKU assigned to it, allowing our route drivers to identify how each SKU is performing by handheld scanner. This vital insight lets our teams build the right product mix for every machine:

- Keep machines fully stocked:
 - Replace slow sellers with popular products
 - Customize product mix based on machine-specific data
 - Regularly introduce new items and rotate selections for increased variety
- Provide machine inventory tracking
- Automate cash auditing and credit collections
- Ensure reliable delivery processes through online route scheduling
- Provide accurate sales records using electronic data (DEX)
- Ensure accuracy of commission information



Suggested Equipment



MERCHANT MEDIA





Specifications

٨	Model 186	Model 187
Height:	72"	72"
Width:	33"	44"
Depth:	38.25"	38.25"
Weight:	510 lbs.	610 lbs.
Electrical:	115 VAC	120 VAC
	60Hz, 3A	60Hz, 3A
Certifications	: UL, cUL, C	E, FCC, NAMA

Payment Options

- Integrated Credit Card Swipe
- Integrated Bill Validator
- Standard Payment Opening 1
- Standard Payment Opening 2
- Near Field Communication Tap Zone

Other Key Options

- 3.5" Color Display with Keypad or 7" Touchscreen
- Surround & Integrated Payment LED Option
- Standard Cabinet LED Lighting
- Healthy Graphics Package
- Custom Graphics
- 6-Shelf and 7-Shelf Configurations
- Internal Tactile Keypad & Speaker Option (for visually impaired operators)
- Black Media Door Option

CRANE MERCHANDISING SYSTEMS

3330 Dixie-Narco Boulevard | Williston, SC 29853-0719 Tel: 1-800-688-9090 | www.cranems.com | MADE IN USA

Spiral Configuration Options

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Merchant Media 4-Wide 38 Select Standard Model

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Merchant Media 6-Wide 58 Select Standard Model

Built-In Telemetry Options

- For Remote Monitoring or Credit Card Payments:
- Verizon (CDMA) Standard
- AT&T (GSM) and Sprint (CDMA) are also available
- Local Mesh Network

Key Features

Color Displays

Pick from two stunning user interfaces to grab consumer's attention.





Out-Of-The-Box Cashless Option

Built-in and intuitive cashless solution helps capture every sale.

Largest Variety

Increase sales and consumer satisfaction with the largest number of selections in the industry.





Shopping Cart

Enables multi-product purchases in one, simple transaction. Consumers can pay before or after selection.



Nutritional Information

Provides easy-to-read nutritional facts (available for both 3.5" Color Display and 7" Touchscreen).



Built-In Mulit-Product Promotions

Increase transaction size and drive consumer value



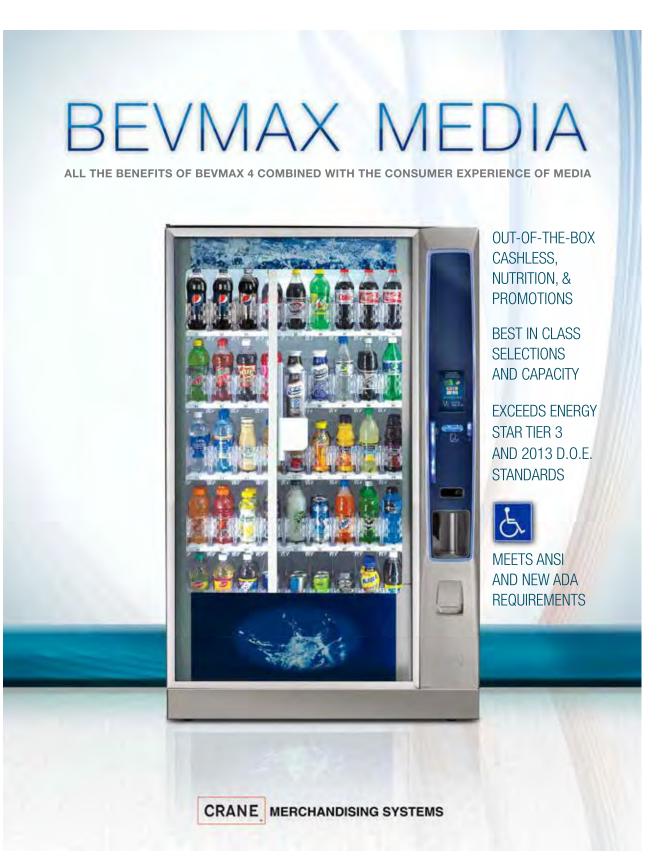
Guaranteed Product Delivery

Crane's SureVend technology ensures product delivery.



Healthy Graphics

Promote healthy options and increase sales by appealing to health-conscious consumers.



BEVMAX MEDIA





DESIGNED TO ENHANCE THE CONSUMER EXPERIENCE AND MEET OPERATIONAL NEEDS OF BOTTLERS AND **VENDING OPERATORS**

Specifications

	Narrow	Wide
Height:	72"	72"
Width:	39"	47"
Depth:	32"	32"
Weight:	545 lbs.	764 lbs.
Electrical:	115 VAC	120 VAC
Selection:	35	45
Total Capacity:	280	360
	60Hz, 10.2A	60Hz, 10.2A
		EGG NIANAA

Certifications: UL, cUL, CE, FCC, NAMA 134A CFC-Free Refrigerant Refrigeration:

Gas 1/3 HP Compressor

Key Features & Options

- Surround & Integrated Payment LED Option
- Simplified Maintenance: Low profile modular refrigeration platform removes from the front or back of the machine
- Standard Cabinet LED Lighting
- NAMA Health and Safety Control

CRANE MERCHANDISING SYSTEMS

3330 Dixie-Narco Boulevard | Williston, SC 29853-0719 Tel: 1-800-688-9090 | www.cranems.com | MADE IN USA

Payment Options

- Integrated CURRENZA Credit Card
- Integrated CURRENZA Bill Validator
- Standard Payment Opening 1
- Standard Payment Opening 2

Built-In Telemetry Options

- For Remote Monitoring or Credit Card Payments:
 - GSM (AT&T)
 - CDMA (Sprint or Verizon)
- Local Mesh Network
- Heated Door Option
- Healthy Graphics Package
- Custom Graphics
- Internal Tactile Keypad & Speaker Option (for visually impaired operators)

Key Features

Color Displays

Color 7" touchscreen clearly displays digital content





Out-Of-The-Box **Cashless Option**

Built-in and intuitive cashless solution helps capture every sale.

Largest Variety

Increase sales and consumer satisfaction with the largest number of selections in the industry.





Shopping Cart

Enables multi-product purchases in one, simple transaction. Consumers can pay before or after selection.





Provides easy-to-read nutritional facts for mak-

ing the healthy choice.

ADA Compliant

Meets new height access requirements of the Americans with Disabilities Act.

Delivery Speed

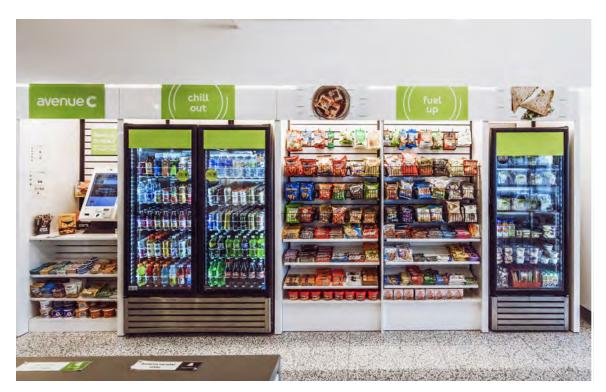
Delivers product in only 8 seconds, increasing sales, speed of service and customer satisfaction.





Efficient Loading

Shimless vend mechanism addresses costly labor and service concerns by eliminating loading errors.





Kiosk Option

Micromarket Solutions

If you want an on-site marketplace for guests to grab snacks and maybe a meal without having to go off-site, Avenue C has solutions for you. Our self-checkout markets offer hundreds of products in customized retail spaces. To date, we have more than 20,000 markets across the country.

Our market collection of Avenue C fixtures will bring new life to your retail space. We combined sleek steel frames, warm wood elements and open design to enable customization for every market, and a clean, inviting shopping experience for every guest. Multiple setups and checkout options can accommodate a variety of space requirements.

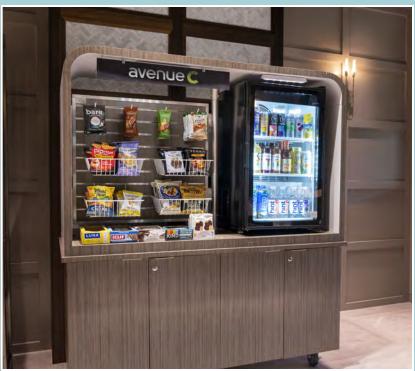
KIOSK

Our full build-out market solution is equipped with a payment kiosk that accepts credit cards, mobile wallets, thumbprints or cash to account. Our kiosks can also be programmed to accept employee cards. Kiosks are perfect for locations with a population of 200 or more.

The full build-out market solution:

- Offers more than 350 items:
 - Single-serve packaged snacks and beverages
 - Fresh food made in our USDA-certified commissaries
 - > Fresh food drop zone
 - Frozen meals
- Includes touchless self-checkout kiosks and J-hooks for limited-touch door opening
- Accepts mobile payment via our Connect & Pay® app, allowing
 users to accrue reward points toward in-market discounts
 with every purchase. We can even align with your wellness
 program to incentivize healthier items with bonus rewards.
- Requires a dedicated internet connection





Pico Option Mobile Option

PICO

This intuitive design offers a diverse product selection in a space-friendly package suitable for smaller offices, schools, distribution centers and more. For populations of 100-200, our Pico solution is the perfect fit.

This space-friendly market solution:

- Offers more than 250 items, including fresh food
- Accepts credit cards, plus mobile payment via our Connect & Pay® app
 - Fast and easy shopping
 - Loyalty platform
- Works on cellular or wireless internet

MOBILE

This compact market solution is perfect for populations of 25-100 and can be installed against a wall or on a countertop.

Just because it's small doesn't mean it lacks variety – it is stocked with up to 100 items.

There's no payment kiosk here. To check out, guests simply use the Connect & Pay® app:

- Download the Connect & Pay® app from the app store
- Fund your account or pay as you go via credit card
- Scan the barcode to pay
- Walk away and enjoy



CONVENIENT SOLUTIONS

Current consumer trends point to the need for a solution as convenient and flexible as Avenue C. The data tells us that consumers are looking for:

- Quality grab-and-go foods for shorter meal periods
- Late-night and weekend services
- Increased snacking occasions
- Meals outside the traditional three-meal period
- Nutritional information
- Increased awareness of food safety standards



Consumer Trends

ENHANCEMENTS

Depending on your business needs, these enhancements can easily be added:

- Robotics and automated solutions for 24-hour access
- Mobile ordering, pickup/drop-off
- Full-service espresso solutions
- Action station
- Community space

MARKET PORTFOLIO HIGHLIGHTS

- Technology-enabled
- Full brand resources graphics, smallwares, fixtures, merchandising
- Operational support: order guide, POGs, implementation guide and training
- Connect & Pay® technology
- Scan and pay
- Frictionless technology

CORE CATEGORIES IN ALL MARKET PORTFOLIOS

- Bottled beverages
- Packaged snacks and candy
- Sundries and retail essentials
- Self-service coffee solutions
- Fresh-brewed coffee
- Unattended espresso solutions
- Bakery items

Our Food

PRODUCT VARIETY

From yogurt and whole-grain oatmeal to fresh salads, deli sandwiches and soups - let's not forget salty and sweet snacks to fill those afternoon cravings. Looking for a healthy choice? Our markets offer a variety of gluten-free, non-GMO, organic, vegan and kosher options.

- Branded Favorites Farmer's Fridge, Simply Good Jars, Panera Bread soup, Sabra hummus with pretzels and Frigo string cheese.
- Breakfast Steak, egg and cheese wrap and turkey sausage and egg English muffin.
- Salads Bacon, blue cheese and cranberry spinach salad and chicken penne pesto salad.
- Sandwiches Black Forest ham on marble rye with Swiss, Buffalo chicken multigrain wrap and roasted turkey and applewood bacon.

ON-SITE MEALS

From small facilities to large corporate environments, college campuses and anywhere in between, we offer custom dining solutions for locations of all sizes. We place an emphasis on purchasing locally sourced products, developing creative menus that highlight seasonal produce, green initiatives and quality ingredients. Our teams focus on expertly crafted dining solutions, tailoring menu offerings to your unique audience.

HEALTHY CHOICES

With **Choice Plus**, we make the healthy choice the easy choice by supporting a healthier lifestyle on-the-go. Choice Plus was designed by our team of registered dietitians and culinary experts to arm our



consumers with the power of information. We curated a list of products that meet criteria supported by the latest nutrition and consumer research.

Beverage Options

We have specific criteria for beverages based on sugar/sweetener content and nutritional value.

Snack Options

- Fewer than 250 calories
- Zero grams of trans fat
- Fewer than 3 grams saturated fat
- Fewer than 230 milligrams of sodium
- Fewer than 20 grams of sugar

GRAB-AND-GO HOT MEALS

As locations reopen, many are looking for integrated food solutions. We now offer a branded food pickup destination - **Drop Spot**.

- Grab-and-go hot meals safely integrate food experiences
- Branded or generic graphics packages available for both closed-cabinet units and open-shelf concepts
- Designed to be a standalone or used as a bolt-on to the market build-out



Customizable Options



MERCHANDISING FIXTURES

Free-standing, wall-mounted or combined

GRANITE COUNTERTOPS

for coffee and kiosk stations





CUSTOM FINISHES

Laminate in a range of textures, colors and wood finishes

LIGHTING

LED-lit merchandising display option





BRANDING

Your choice of branding packages and styles

Market Design

For full market build-outs, one size doesn't fit all. Whether using the corner of a room, multiple walls or simply a single wall, our markets fit your unique space and needs.

From linear setups and L-shaped designs to layouts spanning multiple walls, we stand out from the rest by using permanent, high-quality fixtures.

LAYOUT TYPES

- L-shaped
- Linear
- Enclosed space

MODULES/COMPONENTS

- Slat wall shelving units
- Drink coolers
- Food coolers
- POS counters

THE COLLECTIONS



Bauhaus

Stunning design created and packed with the latest features - from flexible deep shelves to integrated lighting kits.



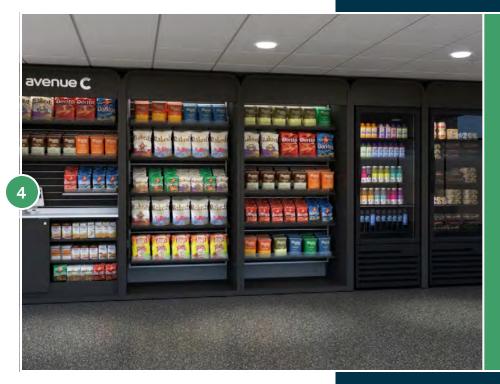
Forest City

This high-capacity retail market thrives in a diverse range of spaces and is made of 98% recyclable materials.



IDX

This award-winning, architecturally driven market innovates and inspires any hybrid workplace.



Radius

Straightforward in nature, this simplified design embraces a more modern, organic way of living.



Custom Design

We craft great spaces from an innovative design process and a deep understanding of the environment's needs.

SIGNAGE OPTIONS





quick







Need a break?

Scan, pay and be on your way.



Need a break?

Scan, pay and be on your way.







Marketing and Promotions

To get people excited about what's in store for them, we create robust marketing that encourages ongoing engagement.

MONTHLY PROMOTIONS

By paying close attention to trends and consistent market favorites, we curate and promote new products. In addition, our account activation team can help you create memorable experiences for your guests that will enhance your company culture, including grand openings, pop-ups, giveaways, events and guest training.

AVENUE C BUCKS

Avenue C Bucks are the perfect thank you for associates, or as a handout before your next meeting as a cost-effective alternative to catering. Used like cash, these vouchers allow guests to fund their accounts and purchase favorite marketplace items.





Coffee, Anyone?

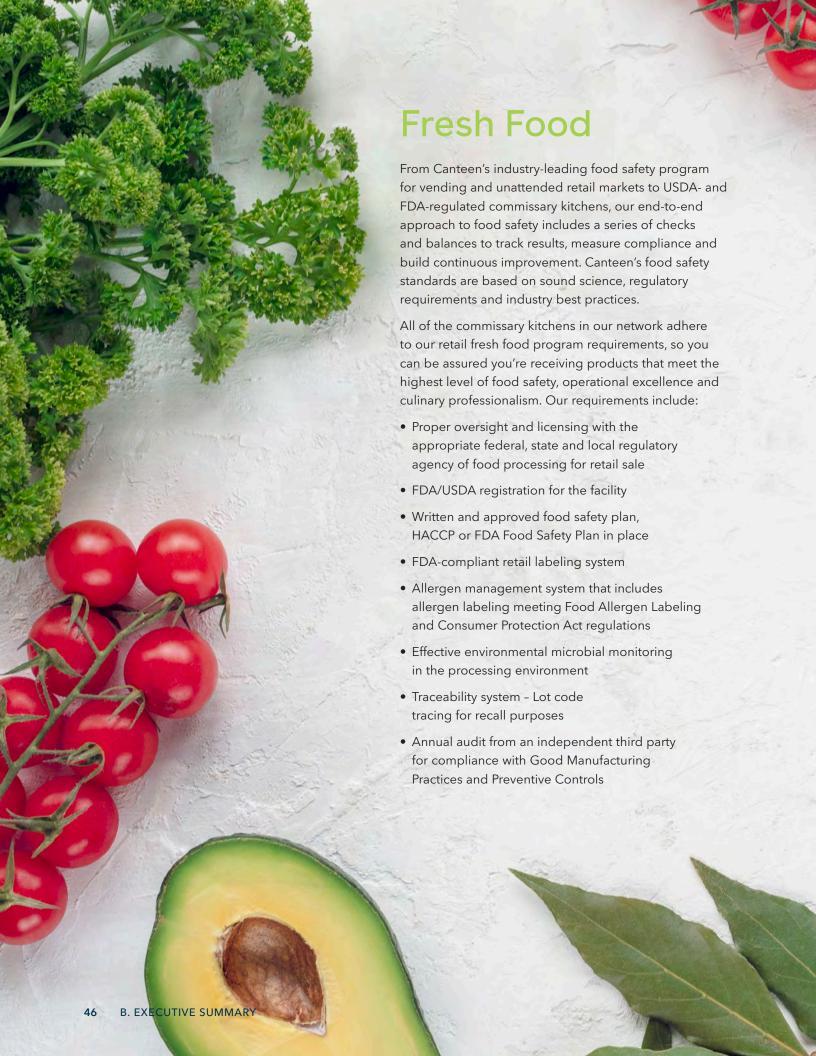
Is a great cup of joe something that's missing at your location? We live in a coffee culture, where breaks happen throughout the day, making great opportunities to connect a necessity. From freshly ground bean-to-cup coffee to single-cup brewers, our coffee programming can be tailored to your team, taste and budget.

WHY SINGLE-CUP?

These coffee makers are perfect for locations where everyone would prefer to select their own favorite blend.

WHY BEAN-TO-CUP?

You may not have room for your own barista, but you can still bring a coffee shop experience to your space. Bean-to-cup brewers grind and brew every cup based on each guest's preference, including latte and cappuccino options. Plus, with a minimum of three bean selections, we can offer your favorite brands and local artisan roasters.





RISK REDUCTION

We identify and reduce product risk and the associated threat of foodborne illness and food-related injury through:

- Comprehensive standards and compliance with HACCP, U.S. Public Health, FDA and Restaurant and Foodservices Association recommendations
- Associate, driver and manager education and training
- Self-inspection
- Third-party audits
- Effective facilities design
- Vendor certification

FOOD SAFETY TRAINING

We reach beyond the technical minimums by providing extensive and ongoing training to our associates, reinforcing our food safety principles and practices on a daily basis to safeguard you and your guests. Our teams focus on:

- Food supply and storage Proper labeling, dating, placement and product temperatures.
- Proper food handling Preparation, delivery and service.
- Standard operating procedures (SOPs) -Adherence to SOPs, from farm to guest.
- Record keeping Detailed records for optimal traceability.

We take thorough steps on a daily basis to ensure your food is protected from any potential hazards, and is a source of fuel and nutrition for your guests.

PURCHASING

Foodbuy vets all potential suppliers, scrutinizing facilities and products to minimize the risk of contamination. All foods are purchased from the Managed Order Guide, a fully vetted group of suppliers that undergo continuous monitoring by the Quality Assurance Department for food safety, so you never have to wonder where your food came from.

RED ALERTS

The Quality Assurance Department monitors recalls and market withdrawals on a daily basis and issues Red Alerts regarding food and products that may be purchased or used by Compass Group businesses or by Foodbuy-committed customers.

CRISIS AND COMPLAINTS

Compass Group maintains a crisis management hotline - one call from an associate or manager will alert appropriate resources who provide a prompt and accurate response to minimize the impact on our clients and their businesses.



SAMPLE FRESH FOOD PRODUCT LIST

PRODUCT DESCRIPTION	PRODUCT DESC
Breakfast	Sandwich
Spicy Breakfast Burrito	The Club Sub
Southern Breakfast Biscuit	Classic Italian
Chorizo Breakfast Burrito	Chicken Salad o
Sausage Breakfast Burrito	Turkey and Swis
Sausage Biscuit Bites	Ham and Swiss
Fruit	Ham and Chedo
Cantaloupe	Roast Beef and S
Pineapple	Tuna Salad
Grapes	Turkey and Pepp
Fresh Fruit	El Cubano
Strawberries	Turkey and Prove
Parfaits	Turkey and Prove
Strawberry and Granola	Pesto Chicken S
Blueberry and Granola	Turkey and Ched
Strawberries, Chocolate and Vanilla Yogurt	Combo Half and
Strawberry and Vanilla	Egg Salad on 12
Salad	Chicken Salad
Chef with Ranch	The Kickin' Chic
Chicken Caesar	PB&J Crunch (w
The Delicious Spinach	Greek Chicken F
The Greek	Hawaiian Ham a
The Lil' Garden	Wraps
The Cobb	Roasted Turkey
Southwest Chicken	Buffalo Chicken
The Lil' Caesar	Big Italy
The Deluxe Garden	The Club
Caprese Salad	Veggie and Ran
Steakhouse Salad	Southwest Chick
Let's Taco-bout Veggie Salad	Chicken Caesar
Farmstand Salad	Sonoma Chicker
	Ouinga and Veg

PRODUCT DESCRIPTION
Snacks
Grapes and Cheddar
Pepperoni and Cheese
Chicken Salad Snacker
Mediterranean Dipper
Chicken Salad Half and Half
Protein Snack Pack
Simply Chicken Salad
Simply Tuna Salad
Egg, Cheddar and Cracker Snacker
Simply Eggs
Roast Beef Half and Half
Apple Snacker
Fruit and Cheese Snacker
Pimento Cheese Snacker
Old World Snacker
Caprese Snack Pack
Spinach Dip Snack Pack
Desserts
Strawberry Shortcake
Oreo Delight
Vanilla Goodness
Italian Cannoli Dipper
Tropical Key Lime Pie

^{*}Additional gluten-free, vegetarian, vegan and nut-free options available.

PRODUCT LIST SAMPLING - BEVERAGE

PRODUCT/SERVICE DESCRIPTION	SIZE/QUANTITY
Choice Plus	
Hint Water Blackberry	16 oz.
Hint Water Watermelon	16 oz.
ITO EN Oi Ocha Unsweetened Green Tea	16.9 oz.
ITO EN Traditional Jasmine Green Tea Unsweetened	16.9 oz.
Lipton Pure Leaf Unsweetened Black Tea	18.5 oz.
Ozarka Water	16.9 oz.
Vitamin Water Squeezed Lemonade	20 oz.
Bai Molokai Coconut	18 oz.
Hint Water Pineapple	16 oz.
Lipton Pure Leaf Unsweetened Lemon Tea	18.5 oz.
Aquafina	16.9 oz.
Dasani Water	20 oz.
Glaceau Smart Water	20 oz.
Honest Tea Unsweetened	16 oz.
Vitamin Water Essential	20 oz.
Vitamin Water Power C	20 oz.
Vitamin Water XXX	20 oz.
TopoChico Mineral Sparkling Water	20.3 oz.
RightWater Spring Water	16.9 oz.
Vitamin Water Zero XXX	20 oz.
Vitamin Water Zero Squeezed Lemonade	20 oz.
Gold Peak Unsweetened Iced Tea	18.5 oz.
Vitamin Water Zero Rise	20 oz.
Non Carb Beverage	
Lipton Pure Leaf Sweet Tea	18.5 oz.
Lipton Pure Leaf with Lemon	18.5 oz.
Gatorade G2 Grape	20 oz.

PRODUCT/SERVICE DESCRIPTION	SIZE/QUANTITY
Gatorade Cool Blue	20 oz.
Gatorade Fruit Punch	20 oz.
Gatorade Lemon Lime	20 oz.
Gatorade Orange	20 oz.
Lipton Green Tea with Citrus	20 oz.
Starbucks Frappuccino Mocha	9.5 oz.
Starbucks Frappuccino Vanilla	9.5 oz.
Starbucks Double Shot Vanilla	15 oz.
TopoChico Mineral Sparkling Water with Twist of Lime	20.3 oz.
TopoChico Mineral Sparkling Water with Twist of Grapefruit	20.3 oz.
Dole Lemonade	20 oz.
Dole Strawberry Lemonade	20 oz.
Gold Peak Sweetened Iced Tea	18.5 oz.
Powerade ION4 Fruit Punch 20 oz	
Bottle Beverages	
Coca Cola Classic Mex Bottle	16.9 oz.
Fanta Orange	20 oz.
Fanta Strawberry	20 oz.
A&W Root Beer	20 oz.
Cherry Coke	20 oz.
Coca Cola Classic	20 oz.
Dr Pepper	20 oz.
Diet Coke	20 oz.
Diet Dr Pepper	20 oz.
Mountain Dew	20 oz.
Pepsi	20 oz.
Sprite	20 oz.
Cherry Coke Zero	20 oz.
Canada Dry Ginger Ale	20 oz.
Jarritos Mandarin	18.5 oz.
Big Red Soda	20 oz.

PRODUCT LIST SAMPLING - SNACKS

PRODUCT/SERVICE	SIZE/QUANTITY
DESCRIPTION	
Choice Plus	
BluDimndSmkhseAlmd	1.5oz
BnfieldBnPicoGallo	1.5oz
BrimsHnS PorkRds	.875oz
Clif BoulderChoc Br	2.4oz
Clif Choc Chip Br	2.4oz
ClifOatmlRsnWIntBr	2.4oz
ClifWhtChocMcdemia	2.4oz
DoritosSmplWhtChd	1.25oz
Extra SF Pmint Gum	6stk
Extra SF Spearmint 6stk	6stk
Kar's All EngyTrl Mx	2oz
Kar's SwtnSlt TrlMx	3.5oz
Kar's SwtNSltTrlMx	2oz
Kar's CBerryAlmdDlite	3oz
KindDarkChocCherCash	1.4oz
KindDarkChocNutSS	1.4oz
Kind Peanut Butter Dark Chocolate Protein	1.4oz
Kellogg's NGrn SBerryBr	1.3 oz
Kellogg's Nutrigrain Green Apple CinBr	1.3 oz
Nabisco FatFree FigNewton	2.1oz
Nature Valley Crushed OatsandHoney	1.5oz
Nature Valley Fruit n Nut Bar	1.2oz
Nature Valley Sweet Salty Peanut Bar	1.2oz
Nature Valley Biscuit Almond Butter	1.35oz
Nature ValleyDarkChocolate CherryBar	1.2oz
Nature Valley Peanut Butter Choc Gran Cup	1.35oz
Nature Valley Protein Peanut Butter Dark Choc	1.42oz

PRODUCT/SERVICE DESCRIPTION	SIZE/QUANTITY
Nature Valley Oats 'n Dark Chocolate	1.49oz
Oven-baked Cheetos	1.5oz
Oven-baked Lays BBQ	1.125oz
Oven Baked Cheetos Flaming	1.5oz
OvenBakedLaysSour Cream and Onion	1.125oz
Planters Light Salted Peanuts	2oz
Popchips Crazy Hot	.7oz
Popchips SS	.8oz
Popchips SSnV	.8oz
PopchipsRdgTngyBBQ	.8oz
Ritz TastyChip Sour Cream and Onion	1.5oz
RugerSugrFreeVanillaWafer	1.5oz
Sahale California Almond	1.5oz
Sahale CashewPomegranateVanilla	1.5oz
Smartfood White Cheddar Popcorn	1oz
Snydesr FatFreeMini Pretz	1.5oz
SunChip GardenSalsa	1.5oz
Welch Mx Fruit Snack	2.25oz
Wheat Thin TastVegetables	1.75oz
WheatThinPopped Sour Cream * Onion	.8oz
Zoo Animal Cracker	2oz
Better for You Snacks	
KellogSpecK SCnOCrkr	.87oz
KellogSpecKChedCrkr	.87oz
KellogSpecKSBeryProt	1.59oz
Other Snacks	
3 Mskt V	1.92oz
Butterfinger	1.9oz
CHB TX Cin Roll	4oz
CheetoFlaminHotLimon	2oz

PRODUCT/SERVICE	
DESCRIPTION	SIZE/QUANTITY
Cheetos Ched Jpno	2oz
Cheetos Crunchy	2oz
Cheetos Flamin Hot	2oz
Cheezits	2oz
ChexMix Trad	1.75 oz
Chesters Flamin Hot	1.75oz
Chesters Bacon Cheddar Fries	1.75oz
Corn Nuts Orig	4oz
Doritos CoolRnch	1.75oz
Doritos NChs	1.75oz
DoritosSalsaVerde	1.75oz
Dentyne Ice Pmint	16piec
Dentyne IceArcChill	16piec
Famos Choc Chp	3oz
Fiber 1 OatsandChoc	1.4oz
Fiber 1 PB Oats	1.4oz
Fritos Chili Cheese	2oz
Funyuns	1.25oz
FunyunsFlaminHot	1.25oz
GBtch SF RFVanWfr	2.1oz
GBtch SF Van Wfr	2.2oz
Gdtos OrigSnk Mx	1.75oz
Gmas Mini VanCrm	3.71oz
Host Ho Ho's Cake	3oz
Hrshy Choc Almd Large	1.85oz
Jack Links Teriy Beef Jrky	.9oz
Jack Links TeriyBfStekBit	1oz
Kit Kat Large	2.04oz
Kellog PtrtBsugrCin	3.52oz
Kellog RKrisp Treat	2.13oz
KellogPtrtFrstSberry	3.67oz
Lays Chips	1.5oz
Lays Cheese PeanutButter Cracker	1.38oz

PRODUCT/SERVICE DESCRIPTION	SIZE/QUANTITY
Lays FlaminHot Mnch	2oz
Lays Kettle Jpno	1.375oz
LaysKtleRFApIBBQ	1.375oz
LaysMnchChsPBCrkr	1.42oz
M&M Plain V	1.69oz
M&M Peanut V	1.74oz
Miss Freshley Choc Cck	4oz
Miss Frseshley Jumbo Honey Bun	5oz
Miss Freshley PeanutButter Buddy Bar	3oz
Miss Freshley Powdered Donut	2.5oz
Miss Fresh TX Cinnamon Roll	4oz
MissFreshleyOreoBrownie	3oz
MissVickiesKettleJalapeno	1.375oz
Oreo Mini Bites	3oz
PayDay Large	2.4oz
Pringles BBQ	2.5oz
Pringles SCnO	2.5oz
Reeses PB Cup	1.5 oz
Ruffles	1.5oz
Ruffles Ched SC	1.5oz
Starburst Fruit Chew	2.07oz
SkittlesOrigFruit	2.17oz
Snickers	1.86oz
Sour Patch Kids	2oz
StarbrstOrigMini	1.85oz
Twix	1.79oz
Wrigley Doublemint Gum	6stk
Wrigley Juicy Fruit Gum	6stk

Refund Program

If anyone experiences losses due to a machine malfunction or damaged product, a refund will be made immediately by a designated person. Canteen will work closely with your facility to develop the best and quickest procedure for refunding monies. For example:

- 1. A petty cash fund can be given to a designated person who makes refunds to those who lose money on the spot.
- 2. Anyone who loses money can fill out an envelope. Canteen's service personnel will fill the envelope and leave it in a designated place.

Canteen can also provide a direct "e-check" to the end user by alerting us through our Canteen Connect app or by calling our office.

OneTicket

OneTicket interfaces with iVend to log every step of the repair process. From where the problem started to the exact date and time the first service call was requested, OneTicket doesn't close the ticket until each problem is fixed. OneTicket allows us to track and report the service and repair history of any machine by day, week or month. This powerful tool performs on two levels where we can respond quickly and efficiently to service calls and you can monitor our quality of service. OneTicket allows us to track and report the service and repair history of any machine. OneTicket generates a comprehensive suite of reports detailing call frequencies, response times and service completion, so each location can be properly monitored and repaired. Here's how it works:

- A customer logs a service or repair into our Connect web interface or calls our support line.
- The service request is logged into OneTicket, noting date, time, machine, location and problem.
- Your technician is notified via text message. Date and time are entered into OneTicket.
- Repair is completed. Date and time are entered into OneTicket.
- Our staff will call to notify you of repair completion.

iVend

iVend provides instant access to product-specific sales and reports, enabling us to make sure the right product is where it needs to be, when it needs to be there. iVend allows us to aggregate data across the enterprise to generate insights based on location, client, regional or national parameters. Each product we offer has a unique barcode or SKU assigned to it, allowing our route drivers to identify how each SKU is performing by using a handheld scanner. This vital insight lets our teams build the right product mix for every machine, plus these extras:

- Replace slow sellers with popular products
- Keep machines fully stocked
- Customize the product mix based on machine-specific data
- Regularly introduce new items and rotate selections for more variety
- Provide machine inventory tracking

- Simplify cash auditing and credit collections via cash room automation and card processor integration
- Ensure reliable delivery processes through online route scheduling
- Verify sales by using electronic data from vending machines
- Provide direct link to OneTicket for service calls





C. Proposal Affidavit

CERTIFICATION: The undersigned certifies that the RFP and the Respondent's Proposal have been carefully reviewed and are submitted as correct and final. Respondent further certifies and agrees to furnish any and/or all goods and/or services upon which prices are extended at the price Proposal, and upon the conditions contained in the RFP.

Yes

NON-COLLUSION: I hereby certify that the foregoing Proposal has not been prepared in collusion with any other Respondent or other person(s) engaged in the same line of business prior to the official opening of this Proposal and that the Respondent is not now, nor has been for the past six (6) months, directly or indirectly concerned in any pool or agreement or combination, to control the price of services/commodities Proposal on, or to influence any person(s) to submit a Proposal.

Yes

COOPERATIVE PURCHASING: PROGRAM Please select Yes or No. By selecting Yes the Respondent is agreeing to offer the quoted prices to all authorized entities during the term of the County's contract. By selecting No the Respondent is stating they will not offer the quoted prices to all authorized entities. A non-affirmative Proposal will in no way have a negative impact on the County's evaluation of the Proposal.

Yes









VENDING SERVICES: BEVERAGE AND SNACKS FOR WILLIAMSON COUNTY, TEXAS

Attachment D – Past Projects with Corresponding References

Contractor Name: Compass Group USA, Inc. by and through its Canteen Division

Contractor shall use this exhibit to provide a minimum of three (3) past projects with corresponding references for projects completed within the past five (5) years that illustrate experience in successfully completing work of a similar nature and scope as the work described in this solicitation. Project scope description. Relevant projects should include similar services to those included in this Program.

Include all requested information. Failure to return this exhibit (or reasonable facsimile) may result in proposal being considered non-responsive.

Project 1:

Canteen provides more than 100 vending machines (Snack and Beverage) across Apple's Austin campuses. Canteen provides an assortment of beverages and snacks with an emphasis on non-carbonated beverages and at least a 25% mix of healthier for you (Choice Plus) products. We utilize glassfront beverage machines to allow us to offer a greater variety and thus increase customer satisfaction.

Project Name/Location:	Snack and Beverage Vending Machines/Austin, TX
Company Name:	Apple
Company Address:	3121 Palm Way
Company State:	Austin, TX 78758
Owner's Representative	Vu Tran
Phone Number:	408-464-4375
Email Address:	vutran@apple.com
Service Period:	10+ Years
Original Contract Amount	\$500,000+
Final Contract Amount	\$750,000+
Contractor's key personnel, including but not limited to: Project Superintendent & Subcontractors:	Austin Piske, Regional Director of Operations Chris Khoury, Customer Service Manager Patrick O'Brien, Customer Service Manager
Address:	8801 Wall St, #840, Austin, TX 78754
Phone Number:	512-651-8282
Email Address:	austin.piske@compass-usa.com

October 10, 2022

VENDING SERVICES: BEVERAGE AND SNACKS FOR WILLIAMSON COUNTY, TEXAS

Project 2:

Brief Project Description:

Canteen provides more than 100 vending machines (Snack and Beverage), 8 Avenue C micro-markets and various coffee service to thirteen campuses and administrative buildings throughout Austin. Canteen provides an assortment of beverages and snacks with an emphasis on non-carbonated beverages and at least a 20% mix of healthier for you (Choice Plus) products. Working closely with our client contact, Canteen has been able to flex our program as 40% of all classes are still online.

Project Name/Location:	Snack and Beverage Vending Machines/Austin, TX
Company Name:	Austin Community College District
Company Address:	6101 Highland Campus Drive
Company State:	Austin, TX 78752
Owner's Representative	Anthony A. Owens
Phone Number:	512-223-1127
Email Address:	aowens@austincc.edu
Service Period:	3+ Years
Original Contract Amount	\$1,000,000+
Final Contract Amount	\$1,500,000+
Contractor's key personnel, including but not limited to: Project Superintendent & Subcontractors:	Austin Piske, Regional Director of Operations Chris Khoury, Customer Service Manager Patrick O'Brien, Customer Service Manager
Address:	8801 Wall St, #840, Austin, TX 78754
Phone Number:	512-651-8282
Email Address:	austin.piske@compass-usa.com

October 10, 2022

VENDING SERVICES: BEVERAGE AND SNACKS FOR WILLIAMSON COUNTY, TEXAS

Project 3:

Brief Project Description:

Canteen provides more than 125 Snack vending machines covering 75 building on UT Austin's campuses. Working with our client contact, Canteen finds the correct product mix based on price and commissions with an emphasis on Choice Plus healthier for you items. Canteen has been able to flex our program in various ways during the COVID interruptions.

Project Name/Location:	Snack and Beverage Vending Machines/Austin, TX
Company Name:	University of Texas at Austin
Company Address:	1710 Red River St.
Company State:	Austin, TX 78712
Owner's Representative	Jeff Woodruff
Phone Number:	512-471-7563
Email Address:	george.woodruff@austin.utexas.edu
Service Period:	10+ Years
Original Contract Amount	\$500,000+
Final Contract Amount	\$750,000+
Contractor's key personnel, including but not limited to: Project Superintendent & Subcontractors:	Austin Piske, Regional Director of Operations Chris Khoury, Customer Service Manager Patrick O'Brien, Customer Service Manager
Address:	8801 Wall St, #840, Austin, TX 78754
Phone Number:	512-651-8282
Email Address:	austin.piske@compass-usa.com

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October 10, 2022

CANCELED OR TERMINATED CONTRACTS: If Applicable, Respondents shall include a list of any contracts that have been canceled or terminated within the last five (5) years, along with an explanation of the cancellation and the names, email address and phone number of a reference person with that institution

SHOP LLC

Chris Meiske, Facilities Manager: chris.meiske@shoplc.com: 512-852-7089

Summary: Cancellation: Due to the massive growth of our organization coming out of the COVID-19 slowdown, Canteen was hampered by a disruptive supply chain for new equipment and a lack of parts for our existing equipment.

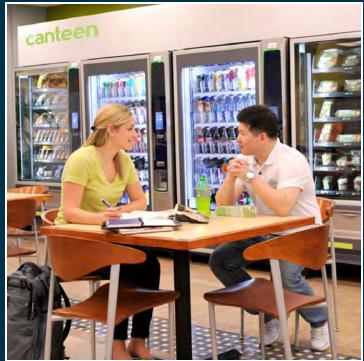
RESTORE HYPER WELLNESS

Mercado Savannah, Office Coordinator: smercado@restore.com

Summary: Cancellation: Due to the massive growth of our organization coming out of the COVID-19 slowdown, Canteen was hampered by a disruptive supply chain for new equipment and a lack of parts for our existing equipment.







E. Conflict of Interest Questionnaire

FORM CIQ **CONFLICT OF INTEREST QUESTIONNAIRE** For vendor doing business with local governmental entity **OFFICEUSEONLY** This questionnaire reflects changes made to the law by H.B. 23, 84th Leg., Regular Session. This questionnaire is being filed in accordance with Chapter 176, Local Government Code, by a vendor who Date Received has a business relationship as defined by Section 176.001(1-a) with a local governmental entity and the vendor meets requirements under Section 176.006(a). By law this questionnaire must be filed with the records administrator of the local governmental entity not later than the 7th business day after the date the vendor becomes aware of facts that require the statement to be filed. See Section 176.006(a-1), Local Government Code. A vendor commits an offense if the vendor knowingly violates Section 176.006, Local Government Code. An offense under this section is a misdemeanor. Name of vendor who has a business relationship with local governmental entity. Compass Group USA, Inc. by and through its Canteen division 2 Check this box if you are filing an update to a previously filed questionnaire. (The law requires that you file an updated completed questionnaire with the appropriate filing authority not later than the 7th business day after the date on which you became aware that the originally filed questionnaire was incomplete or inaccurate.) N/A Name of local government officer about whom the information is being disclosed. N/A Name of Officer Describe each employment or other business relationship with the local government officer, or a family member of the officer, as described by Section 176.003(a)(2)(A). Also describe any family relationship with the local government officer. Complete subparts A and B for each employment or business relationship described. Attach additional pages to this Form CIQ as necessary. N/A A. Is the local government officer or a family member of the officer receiving or likely to receive taxable income, other than investment income, from the vendor? No Yes B. Is the vendor receiving or likely to receive taxable income, other than investment income, from or at the direction of the local government officer or a family member of the officer AND the taxable income is not received from the local governmental entity? 5 Describe each employment or business relationship that the vendor named in Section 1 maintains with a corporation or other business entity with respect to which the local government officer serves as an officer or director, or holds an ownership interest of one percent or more. N/A 6 Check this box if the vendor has given the local government officer or a family member of the officer one or more gifts as described in Section 176.003(a)(2)(B), excluding gifts described in Section 176.003(a-1).

Shawn Grider

ug business with the governmental entity

12/8/2022

CONFLICT OF INTEREST QUESTIONNAIRE For vendor doing business with local governmental entity

A complete copy of Chapter 176 of the Local Government Code may be found at http://www.statutes.legis.state.tx.us/Docs/LG/htm/LG.176.htm. For easy reference, below are some of the sections cited on this form.

<u>Local Government Code § 176.001(1-a)</u>: "Business relationship" means a connection between two or more parties based on commercial activity of one of the parties. The term does not include a connection based on:

- (A) a transaction that is subject to rate or fee regulation by a federal, state, or local governmental entity or an agency of a federal, state, or local governmental entity;
- (B) a transaction conducted at a price and subject to terms available to the public; or
- (C) a purchase or lease of goods or services from a person that is chartered by a state or federal agency and that is subject to regular examination by, and reporting to, that agency.

Local Government Code § 176.003(a)(2)(A) and (B):

- (a) A local government officer shall file a conflicts disclosure statement with respect to a vendor if:
 - (2) the vendor:
 - (A) has an employment or other business relationship with the local government officer or a family member of the officer that results in the officer or family member receiving taxable income, other than investment income, that exceeds \$2,500 during the 12-month period preceding the date that the officer becomes aware that
 - (i) a contract between the local governmental entity and vendor has been executed; or
 - (ii) the local governmental entity is considering entering into a contract with the vendor;
 - (B) has given to the local government officer or a family member of the officer one or more gifts that have an aggregate value of more than \$100 in the 12-month period preceding the date the officer becomes aware that:
 - (i) a contract between the local governmental entity and vendor has been executed; or
 - (ii) the local governmental entity is considering entering into a contract with the vendor.

Local Government Code § 176.006(a) and (a-1)

- (a) A vendor shall file a completed conflict of interest questionnaire if the vendor has a business relationship with a local governmental entity and:
 - (1) has an employment or other business relationship with a local government officer of that local governmental entity, or a family member of the officer, described by Section 176.003(a)(2)(A);
 - (2) has given a local government officer of that local governmental entity, or a family member of the officer, one or more gifts with the aggregate value specified by Section 176.003(a)(2)(B), excluding any gift described by Section 176.003(a-1); or
 - (3) has a family relationship with a local government officer of that local governmental entity.
- (a-1) The completed conflict of interest questionnaire must be filed with the appropriate records administrator not later than the seventh business day after the later of:
 - (1) the date that the vendor:
 - (A) begins discussions or negotiations to enter into a contract with the local governmental entity; or
 - (B) submits to the local governmental entity an application, response to a request for proposals or bids, correspondence, or another writing related to a potential contract with the local governmental entity; or
 - (2) the date the vendor becomes aware:
 - (A) of an employment or other business relationship with a local government officer, or a family member of the officer, described by Subsection (a);
 - (B) that the vendor has given one or more gifts described by Subsection (a); or
 - (C) of a family relationship with a local government officer.

Williamson County Sheriff's Office



AUTHORIZATION FOR RELEASE OF PERSONAL INFORMATION

		horize a review and full the Williamson County S	
U •	olic, private or confidentia	•	merini s Office whether the
	thorization is to give my comited o, full criminal histo	onsent to a full and completory and driving records.	te disclosure of any records
· ·		nish such information conco do hereby release said perso	C
FULL NAME	DATE OF BIRTH	SIGNATURE	DATE & TIME
ADDRESS			
CITY			
STATE	ZIP	WITNESS SIGNATURI	Ξ
		Driver License Number /	State of Issue
		Social Security Number	
		AREA CODE/PHONE N	IUMBER
Company working f	or:	Project:	
Please email the con	npleted form with a copy o	f the named person's drive	rs license to:

Please email the completed form with a copy of the named person's drivers license to: Chris.Watts@wilco.org. Also Please call (512) 943-1407 and leave a message advising the form has been sent.

Note: Lower Level Background / Warrant Check Requested











F. Proposal

Since 1929, Canteen has provided unattended retail and foodservice with a commitment to service, leadership, people, innovation, quality and wellness. Just as we do at more than 60,000 U.S. locations, from small shops to Fortune 500 companies, we provide food, service and experience backed by industry-leading technology to give your team and guests what they are craving.

Product Pricing

Based on our discussions, the information you provided us and our analysis of your needs, we have developed the following pricing plan. Canteen will operate vended refreshment services at your facility under a profit-and-loss scenario. We will vend all products at mutually agreed upon price levels.

COMMISSIONS (NET)	10% OPTION 1	17.50% OPTION 2	23.5% OPTION 3				
Candy							
Candy - Chocolate	\$2.00	\$2.25	\$2.50				
Candy - Not Chocolate	\$2.00	\$2.25	\$2.50				
Snacks							
Chips	\$1.35	\$1.50	\$1.75				
Crackers	\$1.00	\$1.25	\$1.50				
Meat Snacks	\$2.00	\$2.25	\$2.50				
Small/Sleeve Cookies	\$1.25 - \$1.50	\$1.50 - \$1.75	\$2.00 - \$2.25				
Energy/Nutrition/Protein	\$2.25	\$2.50	\$2.75				
Gum and Mints	\$1.25	\$1.50	\$1.75				
Beverages							
Carbonated 20 oz	\$2.25	\$2.50	\$2.75				
Coffee - RTD	\$3.50	\$3.75	\$4.00				
Energy Drinks	\$3.50	\$3.75	\$4.00				
Isotonic/Hydration Drinks	\$2.25	\$2.50	\$2.75				
Juice - Fruit	\$2.25	\$2.50	\$2.75				
Tea - RTD	\$2.25	\$2.50	\$2.75				
Water	\$2.00	\$2.25	\$2.50				
Other Sales							
Pastry/Large Cookies	\$1.50 - \$1.75	\$1.75 - \$2.00	\$2.00 - \$2.25				

^{*}Prices are discounted \$.10 for paying cash

SAMPLE PLANOGRAMS

Beverages- Generic 9 wide Account: Williamson County Option #1

	Machin	e ID		Sample				
Price \$ 3.50 Capacity Column ID 101	Energy \$ 3.50 8 102	Energy \$ 3.50 4 103	Energy \$ 3.50 8 104	Energy \$ 3.50 8 105	Energy \$ 3.50 8 106	\$ 2.25 8 107	Energy \$ 2.25 8 108	7
Min Price \$ 2.25 Copacity Column ID 201	Hydra \$ 2.25 8 202	Hydra \$ 2.25 8 203	8carb \$ 2.25 8	8carb \$ 2.25 8 205	Coffee \$ 3.50 8 206	Coffee \$ 3.50 8 207	Coffee \$ 3.50 8 208	Coffee \$ 3.50 8 209
Min Price \$ 2.25 Capacity 8 Column ID 301	Bcarb \$ 2.25 8 302	Bcarb \$ 2.25 8 303	Bcarb \$ 2.25 8 304	Bcarb \$ 2.25 8 305	DBCarb \$ 2.25 8 306	DBCarb \$ 2.25 8 307	DBCarb \$ 2.25 8 308	DBCarb \$ 2.25 8 309
Min Price \$ 2.25 Capacity 8 Column ID 401	Bcarb \$ 2.25 8 402	Bcarb \$ 2.25 8 403	Bcarb \$ 2.25 8	Bearb \$ 2.25 8 405	Water \$ 2.00 8 406	Water \$ 2.00 8 407	Water 5 2.00 8 408	Bcarb \$ 2.25 8 409
Min Price \$ 2.25 Capacity Column ID 501	Bcarb \$ 2.25 8 502	DBCarb \$ 2.25 8 503	8carb \$ 2.25 8 504	8carb \$ 2.25 8 505	DBCarb \$ 2.25 8 506	#ydra \$ 2.25 8 507	Hydra \$ 2.25 8 508	Bcarb \$ 2.25 8 509

SNACK PLANOGRAM PRICING OPTION #1

	1	2	3	4	_ 5	Healthy
	Cheetos Crunchy 2oz SKU 2636	Doritos Nacho Cheese 1.75oz SKU 2707	Ruffles CSC 1.5oz SKU 3073	Funyuns 1.25oz SKU 5430	Smtfd Wht Chdr Popcorn 1oz SKU 3098	Dot's 74789
Price	\$1.35	\$1.35	\$1.35	\$1.35	\$1.35	\$1.35
Cap/Fill	9	9	9	9	9	9
Column ID						
	Cheetos Flamin' Hot SKU 7282	Lay's Regular 1.5oz SKU 2881	Fritos Chili Cheese 2.0oz SKU 2733	Ruffles Queso SKU 134476	Smtfd White Cheddar Popcorn 1.0oz SKU3098	Sunchip Garden Salsa 1.5oz SKU 3121
Price	\$1.35	\$1.35	\$1.35	\$1.35	\$1.35	\$1.35
Cap/Fill	9	9	9	9	9	9
Column ID						
	Sabritas Turbo's 10090	Lay's Kettle Jalapeno 1.375oz SKU 7292	Chester's Flamin' Hot Fries 1.75oz SKU 10230	Gardettos 1.75oz SKU 2751	Veggie Wheat Thins 1.75 oz SKU 2987	Baked Cheetos FI Hot 1.5oz SKU 7614
Price	\$1.35	\$1.35	\$1.35	\$1.50 #	\$1.35	\$1.35
Cap/Fill	9	9	9	9	9	9
Col ID						
	Grandmas Vanilla Crème3.71oz SKU 5528	Famous Amos ChocChip 3.0oz SKU 2722	Cheez-Its 2oz SKU 2639	Oreo Mini Bites 3.02oz SKU 3018	Zoo Animal Crackers 2.0oz SKU 5557	Kellogg's Fruit Snacks SKU 509
Price	\$1.50	\$1.50	\$1.50	\$1.50	\$1.50	\$1.50
Cap/Fill	9	9	9 9		9	15
Col ID						
Price	Reese PB Cups Reese PB Cups Reese PB Cups Rit Kat Bar Rit Kat	Crunch Bar 1.5502 SKU 1076 SKU 1076 SNICKERS 1.8602 SKU 68310	7wix 1.79oz SKU 68311 68311 SKU 8306 SKU 68306	Sour Patch Kids 2.00z SKU 5272 SKU 5272 SKU 19530 SKU 19530	Skittles Original 2.17 oz SKU 68323 Planter Peanuts 2.002 SKU 3038	Muchies Chz Pnut But SKU 10363 Oorts Tillamook Beef Stack SKU87141
Cap/Fill	15 15	15 15	15 15	15 15	15 15	15 15
Col ID						
	Little Debbie Oatmeal Pie SKU 16879	Pringles SCO SKU 20572	Cloverhill Big Tex Cinnamon Roll 4.0oz SKU2683	Fieldstone Bun 4oz SKU 78035	Rice Krispy Treats 2.13oz SKU 10335	JL Teriy Beef Nuggets 1 oz SKU 9485
Price	· · · · · · · · · · · · · · · · · · ·	\$1.50	\$1.50	\$1.50	\$1.50	\$2.00
Cap/Fill	12	6	12	12	12	15
Col ID	on Crane Mach					
	Lifesavers PepOMint SKU 6821 Wrigley Juicy Fruit 6 ct SKU 5551		Wrigley Doublemint 6 ct SKU 3183 Wrigley Big Red 6 ct SKU 1126		Extra Spearmint 14ct SKU 1086	Extra Peppermint 14 Ct SKU 1083
Price	\$1.25	\$1.25	\$1.25	\$1.25	\$1.25	\$1.25
Cap/Fill						
Col ID						

Beverages- Generic 9 wide Account: Williamson County Option #2

	Machir	ne ID		Sample				
Price \$ 3.75 Capacity Column ID 101	Energy \$ 3.75 8 102	Energy \$ 3.75 4 103	Energy \$ 3.75 8 104	Energy \$ 3.75 8 105	Energy \$ 3.75 8 106	Energy \$ 2.50 8 107	Energy \$ 2.50 8 108	7 2.25 8 109
Min Price \$ 2.50 Copacity Column ID Water \$ 2.50 201	Hydra \$ 2.50 8 202	Hydra \$ 2.50 8 203	Bcarb \$ 2.50 8	Bcarb \$ 2.50 8 205	Coffee \$ 3.75 8 206	Coffee 5 3.75 8 207	Coffee \$ 3.75 8 208	Coffee \$ 3.50 8 209
Min Price \$ 2.50 Copacity Column ID Search 8 301	Bearb \$ 2.50 8 302	Bcarb \$ 2.50 8 303	Bcarb \$ 2.50 8 304	Scarb \$ 2.50 8 305	DBCarb \$ 2.50 8 306	DBCarb \$ 2.50 8 307	DBCarb \$ 2.50 8 308	DBCarb \$ 2.25 8 309
Min Price Capacity Column ID Secret	8carb \$ 2.50 8 402	8carb \$ 2.50 8 403	Bcarb \$ 2.50 8 404	8carb \$ 2.50 8 405	Woter \$ 2.25 8 406	Water \$ 2.25 8 407	Water \$ 2.25 8 408	8 2.25 8 409
Min Price \$ 2.50 Capacity Column ID 501	Bearb \$ 2.50 8 502	DBCarb \$ 2.50 8 503	Bcarb \$ 2.50 8 504	Bcarb \$ 2.50 8 505	DBCarb \$ 2.50 8 506	# Nydra \$ 2.50	# Hydra \$ 2.50 8 508	8 2.25 8 509

SNACK PLANOGRAM PRICING OPTION #2

	1	2	3	4	_ 5	Healthy
	Cheetos Crunchy 2oz SKU 2636	Doritos Nacho Cheese 1.75oz SKU 2707	Ruffles CSC 1.5oz SKU 3073	Funyuns 1.25oz SKU 5430	Smtfd Wht Chdr Popcorn 1oz SKU 3098	Dot's 74789
Price	\$1.50	\$1.50	\$1.50	\$1.50	\$1.50	\$1.50
Cap/Fill	9	9	9	9	9	9
Column ID						
	Cheetos Flamin' Hot SKU 7282	Lay's Regular 1.5oz SKU 2881	Fritos Chili Cheese 2.0oz SKU 2733	Ruffles Queso SKU 134476	Smtfd White Cheddar Popcorn 1.0oz SKU3098	Sunchip Garden Salsa 1.5oz SKU 3121
Price	\$1.50	\$1.50	\$1.50	\$1.50	\$1.50	\$1.50
Cap/Fill	9	9	9	9	9	9
Column ID						
	Sabritas Turbo's 10090	Lay's Kettle Jalapeno 1.375oz SKU 7292	Chester's Flamin' Hot Fries 1.75oz SKU 10230	Gardettos 1.75oz SKU 2751	Veggie Wheat Thins 1.75 oz SKU 2987	Baked Cheetos Fl Hot 1.5oz SKU 7614
Price	\$1.50	\$1.50	\$1.50	\$1.75 #	\$1.50	\$1.50
Cap/Fill	9	9	9	9	9	9
Col ID						
	Grandmas Vanilla Crème3.71oz SKU 5528	Famous Amos ChocChip 3.0oz SKU 2722	Cheez-Its 2oz SKU 2639	Oreo Mini Bites 3.02oz SKU 3018	Zoo Animal Crackers 2.0oz SKU 5557	Kellogg's Fruit Snacks SKU 509
Price	\$1.75	\$1.75	\$1.75	\$1.75	\$1.75	\$1.75
Cap/Fill	9	9	9	9	9	15
Col ID						
Price	Reese PB Cups Reese PB Cups Kit Kat Bar	Crunch Bar 1.550z SKU 1076 SKU 1076 SNICKers 1.860z SKU 68310	68311 SKU 68311 SKU 68306 SKU 68306	Sour Patch Kids 2.0oz SKU 5272 SKU 5272 3 Musketeers 1.92oz SKU 19530	Skittles Original 2.170z SKU 68323 Planter Peanuts 2.00z SKU 3038	Muchies Chz Pnut But SKU 10363 SKU 10363 SKU 10363 SKU 10363 SKU 10363
Cap/Fill	15 15	15 15	15 15	15 15	15 15	15 15
Col ID						
	Little Debbie Oatmeal Pie SKU 16879	Pringles SCO SKU 20572	Cloverhill Big Tex Cinnamon Roll 4.0oz SKU2683	Fieldstone Bun 4oz SKU 78035	Rice Krispy Treats 2.13oz SKU 10335	JL Teriy Beef Nuggets 1 oz SKU 9485
Price	· · · · · · · · · · · · · · · · · · ·	\$1.75	\$1.75	\$1.75	\$1.75	\$2.25
Cap/Fill	12	6	12	12	12	15
Col ID	Constant March					
	Lifesavers PepOMint SKU 6821	Wrigley Juicy Fruit 6 ct SKU 5551	Wrigley Doublemint 6 ct SKU 3183	Wrigley Big Red 6 ct SKU 1126	Extra Spearmint 14ct SKU 1086	Extra Peppermint 14 Ct SKU 1083
Price	\$1.50	\$1.50	\$1.50	\$1.50	\$1.50	\$1.50
Cap/Fill						
Col ID						

Beverages- Generic 9 wide Account: Williamson County Option #3

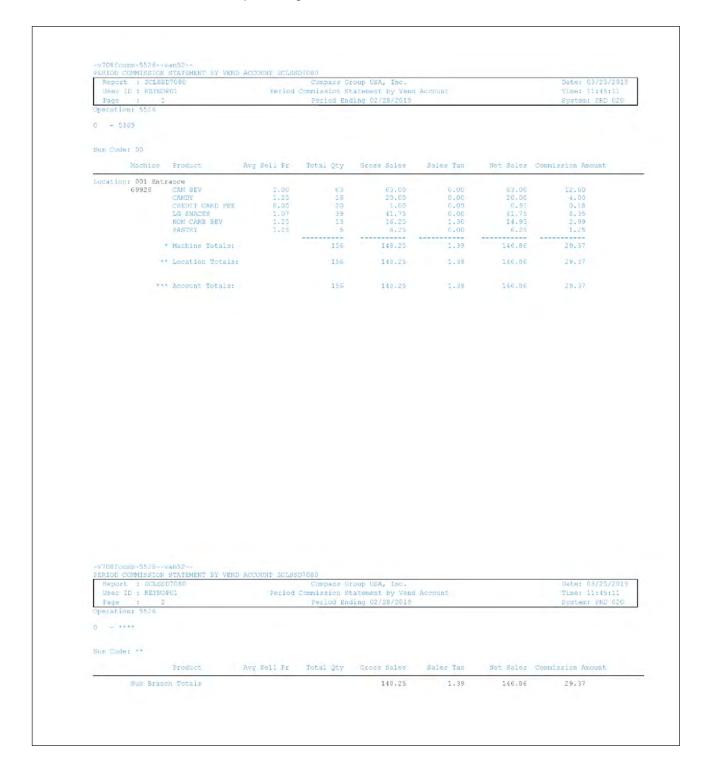
	Machir	ne ID		Sample				
Price \$ 4.00 Capacity 8 Column ID 101	Energy \$ 4.00 8 102	Energy 5 4.00 4	Energy \$ 4.00 8 104	Energy \$ 4.00 8 105	Energy \$ 4.00 8 106	Energy \$ 2.75 8 107	Energy \$ 2.75 8 108	7 109 2.25
Min Price \$ 2.75 Copacity Column ID 201	Hydra \$ 2.75 8 202	Hydra \$ 2.75 8 203	Bcarb \$ 2.75 8 204	Bcarb \$ 2.75 8 205	Coffee \$ 4.00 8 206	Coffee \$ 4.00 8 207	Coffee \$ 4.00 8 208	Coffee \$ 3.50 8 209
Min Price \$ 2.75 Copacity 8 Column ID 301	8carb \$ 2.75 8	Bcarb \$ 2.75 8 303	Bcarb \$ 2.75 8 304	8 305	DBCarb \$ 2.75 8 306	DBCarb \$ 2.75 8 307	DBCarb \$ 2.75 8 308	DBCarb \$ 2.25 8 309
Min Price \$ 2.75 Capacity 8 Column ID 401	Bcarb \$ 2.75 8 402	Bcarb \$ 2.75 8 403	Bcarb \$ 2.75 8 404	Bcarb \$ 2.75 8 405	Water \$ 2.50 8 406	Water \$ 2.50 8 407	Water \$ 2.50 8 408	Bcarb \$ 2.25 8 409
Min Price \$ 2.75 Capacity Column ID \$ 501	Bcarb \$ 2.75 8 502	DBCarb \$ 2.75 8 503	Bearb \$ 2.75 8 504	Bcarb \$ 2.75 8 505	DBCarb \$ 2.75 8 506	#ydra \$ 2.75 8 507	#ydra \$ 2.75 8 508	Bcarb \$ 2.25 8 509

SNACK PLANOGRAM PRICING OPTION #3

Price Cap/Fill Column ID	Cheetos Crunchy 202 SKU 2636 \$1.75 9 heetos Flamin' Hot SKU 7282 \$1.75 9	Doritos Nacho Cheese 1.75oz SKU 2707 \$1.75 9 Lay's Regular 1.5oz SKU 2881 \$1.75 9	Ruffles CSC 1.50 SKU 3073 \$1.75 9 Fritos Chili Chee 2.00z SKU 2733	SK \$	ns 1.25oz U 5430 1.75 9	Smtfd W Popcorn 309 \$1.	10z SKU 98 75	\$1.	7 89 75
Cap/Fill Column ID Ch Price Cap/Fill	9 heetos Flamin' Hot SKU 7282 \$1.75	9 Lay's Regular 1.5oz SKU 2881 \$1.75	9 Fritos Chili Chee 2.0oz SKU 2733	e Ruffl	9 es Queso	Smtfd)	9)
Ch Price Cap/Fill	heetos Flamin' Hot SKU 7282 \$1.75	Lay's Regular 1.50z SKU 2881 \$1.75	Fritos Chili Chee 2.0oz SKU 2733	Ruffi	es Queso	Smtfd			
Price Cap/Fill	\$1.75	\$1.75	2.0oz SKL 2733	Ruffi			White	Sunchip	Garden
Price	\$1.75	\$1.75	2.0oz SKL 2733	Ruffi			White	Sunchip	Garden
Cap/Fill			Ć1 7F		134476	Cheddar 1.0oz Si	Popcorn KU3098	Salsa SKU 3	1.5oz
	9	9	\$1.75	\$	1.75	\$1.	\$1.75		75
Column ID			9		9	9	9	9	9
5	Sabritas Turbo's 10090	Lay's Kettle Jalapeno 1.375oz SKU 7292	Chester's Flamin Hot Fries 1.750 SKU 10230	, Gardei	tos 1.75oz U 2751	Veggie Thins 1.7	5oz SKU	Baked Ch Hot 1 SKU 7	.5oz
Price	\$1.75	\$1.75	\$1.75	\$	2.00 #	# \$1.75		\$1.	75
Cap/Fill	9	9	9		9	9		9	
Col ID									
	Grandmas Vanilla Crème3.71oz SKU 5528	Famous Amos ChocChip 3.0oz SKU 2722	Cheez-Its 202 SKU 2639	3.020	Mini Bites SKU 3018	Zoo Anima 2.0oz Sk		Kellogg Snacks S	
Price	\$2.00	\$2.00	\$2.00	\$	\$2.00		\$2.00		00
Cap/Fill	9	9	9		9	9	9	1	5
Col ID									
Price	Reese PB Cups 7 82.50 15 15	Crunch Bar 1.550z SKU 1076 SKU 1076 SKU 1076 SKU 68310 SRU 68310	15 Twix 1.7902 SKU 68311 68311 127402 15	Sour	3 Musketeers 1.92oz SKU 19530	Skittles Original Skittles Oxiginal 2.170z SKU 68323	Planter Peanuts 2.00z SKU 3038	Muchies Chz Pnut But 51:20 SKU 10363	Tillamook Beef Stack SKU87141
Col ID									
	Little Debbie Oatmeal Pie SKU 16879	Pringles SCO SKU 20572	Cloverhill Big Te Cinnamon Roll 4.0oz SKU2683	4oz Si	stone Bun KU 78035	Rice Krisp 2.13oz SK	(U 10335	Nuggets 94	85
Price	\$2.00	\$2.00	\$2.00	 	2.00	\$2.0		\$2.	
Cap/Fill	12	6	12	$\dashv \models$	12	1.			5
Col ID	Crane Mach							<u> </u>	
	Lifesavers PepOMint SKU 6821 \$1.75	Wrigley Juicy Fruit 6 ct SKU 5551 \$1.75	Wrigley Doublemint 6 c SKU 3183	ct Si	y Big Red 6 KU 1126 1.75	Extra Spo 14ct 108	SKU 86	Extra Pepp Ct 10 \$1.	SKU 83
Cap/Fill	·					,			
Col ID									

Commission Statement

In most instances, sales increase because of several factors: the introduction of new product lines, a variety of beverages, large-size snack options and greater convenience and dependability. You can expect your return will also increase proportionately. At the close of each accounting period, Canteen will submit to you a computerized report indicating the sales generated from the service operation. Included with the report will be a commission check calculated on a percentage of those sales.



Licenses, Permits and Insurance

All licenses and permits required for your services will be provided by Canteen. All necessary insurance coverage is carried by Canteen.

1	CORD CE	ERTI	FICATE OF LIA	BILITY INS	URANC	E		E (MM/DD/YYYY) 22/2022
CE Be	HIS CERTIFICATE IS ISSUED AS A I ERTIFICATE DOES NOT AFFIRMATI BELOW. THIS CERTIFICATE OF INS REPRESENTATIVE OR PRODUCER, AN	VELY C	R NEGATIVELY AMEND, E DOES NOT CONSTITU	EXTEND OR ALT	ER THE CO	VERAGE AFFORDED E	BY TH	IE POLICIES
IM If :	MPORTANT: If the certificate holder if SUBROGATION IS WAIVED, subject his certificate does not confer rights to	s an AD to the t	DITIONAL INSURED, the perms and conditions of the	ne policy, certain p	olicies may			
	DDUCER MARSH USA, INC.	J tile Ce	uncate notice in neu or s	CONTACT Randi	K. Nowell, CPCU 95-3102	, ARM FAX (A/C, No):		
	TWO ALLIANCE CENTER 3560 LENOX ROAD, SUITE 2400			(A/C, NO, EXI):	asscerts@Marsh.			
	ATLANTA, GA 30326			IN		RDING COVERAGE		NAIC#
_	102832071-Compa-UMB10-22- COMPA URED	COMPA	41594	INSURER A : National U		of Pittsburgh PA		19445 19399
JUI	Compass Group USA, Inc. 2400 Yorkmont Road			INSURER B : AIU Insura		Ine Co		20699
	Charlotte, NC 28217			INSURER D :	erty Ariu Casualty	IIIS CO		20000
				INSURER E :				
				INSURER F:				
_			E NUMBER:	ATL-005034758-28		REVISION NUMBER: 1		
NI CE EX	HIS IS TO CERTIFY THAT THE POLICIES NOTICATED. NOTWITHSTANDING ANY RE SETTIFICATE MAY BE ISSUED OR MAY IXCLUSIONS AND CONDITIONS OF SUCH	QUIREM PERTAIN POLICIES	ENT, TERM OR CONDITION , THE INSURANCE AFFORD S. LIMITS SHOWN MAY HAVE	OF ANY CONTRACT ED BY THE POLICIE BEEN REDUCED BY	OR OTHER S DESCRIBE PAID CLAIMS	DOCUMENT WITH RESPE D HEREIN IS SUBJECT T	CT TC	WHICH THIS
R	TYPE OF INSURANCE	ADDL SUE INSD WV	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMIT	TS	
ŀ	X COMMERCIAL GENERAL LIABILITY CLAIMS-MADE X OCCUR		GL 6547187	09/30/2022	09/30/2023	DAMAGE TO RENTED PREMISES (Ea occurrence)	\$	1,000,000
ł	X SIR: \$1,000,000					MED EXP (Any one person)	\$	1,000,000
İ	X Contractual Liability					PERSONAL & ADV INJURY	\$	1,000,000
Ī	GEN'L AGGREGATE LIMIT APPLIES PER:					GENERAL AGGREGATE	\$	10,000,000
	X POLICY PRO- JECT LOC					PRODUCTS - COMP/OP AGG	\$	5,000,000
4	OTHER: AUTOMOBILE LIABILITY		CA 7030998 (AOS)	09/30/2022	09/30/2023	COMBINED SINGLE LIMIT	\$	2.000.000
ł	X ANY AUTO		CA 7031001 (VA)	09/30/2022	09/30/2023	(Ea accident) BODILY INJURY (Per person)	\$	2,000,000
ł	OWNED SCHEDULED		CA 7030999 (MA)	09/30/2022	09/30/2023	BODILY INJURY (Per accident)	+	
İ	X AUTOS ONLY AUTOS NON-OWNED AUTOS ONLY		CA7031003 (Garage Liability)	09/30/2022	09/30/2023	PROPERTY DAMAGE (Per accident)	\$	
\Box			Self Insured for Physical Damage				\$	
-	X UMBRELLA LIAB X OCCUR EXCESS LIAB CLAIMS MADE		XOO G27738631 008	09/30/2022	09/30/2023	EACH OCCURRENCE	\$	10,000,000
ł	CEAIWIS-WADE					AGGREGATE	\$	10,000,000
	WORKERS COMPENSATION		WC 035901901 (AOS)	09/30/2022	09/30/2023	X PER OTH-	\$	
	AND EMPLOYERS' LIABILITY ANYPROPRIETOR/PARTNER/EXECUTIVE OFFICER/MFMBFRFXCI UDED? Y / N	N/A	WC 035901902 (CA)	09/30/2022	09/30/2023	E.L. EACH ACCIDENT	\$	2,000,000
	(Mandatory in NH)	N/A	See Acord 101			E.L. DISEASE - EA EMPLOYEE	\$	2,000,000
	If yes, describe under DESCRIPTION OF OPERATIONS below					E.L. DISEASE - POLICY LIMIT	\$	2,000,000
	Liquor Liability		GL6547185	09/30/2022	09/30/2023	Each Common Cause		1,000,000
			SIR: \$1,000,000			Aggregate		10,000,000
	LICRIPTION OF OPERATIONS / LOCATIONS / VEHICLI ence of Insurance	ES (ACOF	LD 101, Additional Remarks Schedu	le, may be attached if moi	re space is requir	ed)		
ΕR	RTIFICATE HOLDER			CANCELLATION				
	Compass Group USA, Inc. 2400 Yorkmont Road Charlotte, NC 28217				N DATE TH	ESCRIBED POLICIES BE C EREOF, NOTICE WILL Y PROVISIONS.		
				AUTHORIZED REPRESE				
					-	Marsh USA	19	ne.

AGENCY CUSTOMER ID: CN102832071

LOC #: Atlanta

AGENCY		ARKS SCHEDULE		 =
MARSH USA, INC.		Compass Group USA, Inc. 2400 Yorkmont Road		
POLICY NUMBER		Charlotte, NC 28217		
CARRIER	NAIC CODE			
ADDITIONAL DEMARKS		EFFECTIVE DATE:		 _
ADDITIONAL REMARKS THIS ADDITIONAL REMARKS FORM IS A SCHED	III E TO ACORD FORM			
	ificate of Liability Insur	ance		
Workers Compensation Continued:				
Workers Compensation Policy #WC 035901901 (AOS POLICY) Coverage of the Compensation Policy #WC 035901901 (AOS POLICY) Coverage of the Compensation Policy #WC 035901901 (AOS POLICY) Coverage of the Compensation Policy #WC 035901901 (AOS POLICY) Coverage of the Compensation Policy #WC 035901901 (AOS POLICY) Coverage of the Compensation Policy #WC 035901901 (AOS POLICY) Coverage of the Compensation Policy #WC 035901901 (AOS POLICY) Coverage of the Coverage of t	ers ALL States except: CA, WI and 0	DH		
Carrier: New Hampshire Insurance Company				
Policy Number: WC 035901903				
Effective Date: 09/30/2022 Expiration Date: 09/30/2023				
Policy Covers States of: WI				
Stop Gap Coverage: ND, OH, WA, WY.				
Limit: E.L. Each Accident: \$2,000,000				
E.L. Disease-Policy: \$2,000,000				
E.L. Disease Each Employee: \$2,000,000				
Workers Compensation Continued:				
Carrier: National Union Fire Ins. Co. of PA				
Policy Number: XW 1647353				
Effective Date: 09/30/2022 Expiration Date: 09/30/2023				
Policy Covers States of: OH (Excess WC)				
Limit:				
E.L. Each Accident: \$2,000,000				
E.L. Disease-Policy: \$2,000,000 E.L. Disease Each Employee: \$2,000,000				
2.2. 3.0000 2001 211p.0300. \$2,000,000				
ADDITIONAL INFORMATION				
Umbrella is follow form of primary Commercial General Liability, Autor	mobile Liability, Liquor Liability and f	Employers Liability policies subject to policy terms, conditions and exc	lusions	

The ACORD name and logo are registered marks of ACORD





Letter of Intent

Date:
Randy Stetson Regional Sales Director Canteen 8801 Wall Street, Suite 840 Austin, TX 78754
Dear Randy,
Please accept this letter as our official notification to you of our acceptance of Canteen's proposal for micromarkets and vending services for Williamson County.
We will expect your firm to be fully operational in our facilities beginning on
Company
Name
Title
Signature

Let Us Know How We Can Serve You





